

**P&P/Vijay C E L L**

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**भारत संचार निगम लिमिटेड**  
(भारत सरकार का उपक्रम)

**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

**No. 9-7/2010-P&P (Vijay)**

**Dated: 25.05.2010**

To,

DGM/ITPC

Hyderabad

**Sub: Issues related to Sancharsoft.**

Following points were discussed during recently held Director-CM Review meeting on 24.05.2010. These are required to be addressed immediately.

1. Modules for automatic calculation of channel incentive payments related with CAF, Trade scheme, FOS support and Retailer Coverage have already been created in Sancharsoft. It is again requested that a detail guidelines for usage of above may kindly be issued.

All circles are requested to use above functionalities to make various payment of incentive after due verification.

2. A workshop for above has been held on 25.06.2010 at Hyderabad for South Zone. Similar workshop for other three Zones might be arranged in which all Roll-out managers including concerned persons may be invited. Same may be completed by 1<sup>st</sup> June'10.
3. For the Migration of Franchisee already all the circles have submitted the territory information to ITPC. Creation of Territory in Sancharsoft for all circles is to be completed by 26<sup>th</sup> May'10.
4. A Performance Management Module based on KPI for all the members of CMT of Project Vijay is to be created in Sancharsoft.

5. Problem related to numbers of Retailer Billed SIMs for the month of April'10 is not yet resolved (The number of retailer billed for SIMs for 1<sup>st</sup> April to 30<sup>th</sup> April is coming less than that of 1st April to 27<sup>th</sup> April). It is once again kindly requested to resolve the same.

**DGM (Project Vijay Monitoring)**

**Corporate Office**

Copy to:

1. Sr.PS to Director-CM -for kind information please.
2. CGMs all Telecom Circles/District -for kind information and n/a please.
3. CGM ITPC- for kind information and n/a please.
4. Project Champions- for kind information and n/a please.
5. Project Leaders/Roll out Managers -for n/a please.